



André Graf

Consultant

BNS Attorneys at Law

Kreuzstrasse 39
P.O. Box
CH-8032 Zurich
T +41 43 443 00 90
andre.graf@bns.legal

Awards

- Who is Who Legal
National Leader - Switzerland
Insurance & Reinsurance 2022
WWL Ranking: Recommended

Memberships

- International Association of Insurance Law (French Section) (AIDA)
- Swiss Lawyers Association (SVJ)
- Swiss Society for Liability and Insurance Law (SGHVR)

Languages

French, German, English

André Graf looks back on a long career in the insurance industry, in particular in reinsurance and financial lines. He has been providing his knowledge and comprehensive understanding of insurance and reinsurance law to various insurance and reinsurance companies as an independent counsel for over thirty years. He advises and assists leading insurers and reinsurers in complicated national and international liability and coverage disputes, in drafting insurance law contractual provisions or in assisting with claims.

André Graf is listed in the Who is Who Legal Global Guide for Insurance & Reinsurance 2022 and *enjoys a strong reputation for his "detailed understanding of insurance law."* (Who is Who Legal National Guide for Insurance & Reinsurance in Switzerland 2022).

Expertise

- Insurance and reinsurance law (Especially financial lines insurance, directors' and officers' liability (D&O), professional liability, fidelity and crime insurance)
- Handling of complex insurance claims
- Insurance regulatory matters
- International litigation and arbitration

Work experience

Since 2022	Consultant at BNS Attorneys at Law
2008-2022	Consultant at Baudacci Nigg Stenberg
Since 1991	Independent consultant for various insurance and reinsurance companies
1990-1991	Union Re, Deputy Director and Marketing Executive responsible for all French-speaking regions (including French-speaking Switzerland)
1988-1990	Swiss Reinsurance Company (Swiss Re), marketing department, special projects for the French market (member of the technical committee of the environmental liability insurance pool (Assurpol), creation of the compensation fund of AIDS-infected hemophiliacs)
1983-1988	Swiss Reinsurance Company (Swiss Re), Casualty/Liability Department, responsible for all French-speaking regions (including French-speaking Switzerland) in terms of claims handling and technical advice "underwriting". Liaison Officer of the Belgian and French subsidiaries for claims handling and underwriting advice (COTECNA).
1981-1983	Swiss Reinsurance Company (Swiss Re), Marketing Department, Assistant to the Marketing Manager for Belgium and Luxembourg

Education

1977-1980 University of Lausanne, law studies, lic. iur.
1972-1977 Swiss Federal Institute of Technology Zurich, Dipl.
Ing.

Selected Publications

- Réassurance obligatoire et réassurance facultative [Encyclopédie de l'assurance, éd. ECONOMICA, Paris 1998].
- The Contaminated Blood Scandal in France: Are Insurers Still the "Prime Suspects"? [International Insurance Law Review, March 1997]
- Virus, aberrations et aberrance: la notion d'événement en réassurance [Revue Risques No 19, Paris, 1994].
- Les effets catalytiques du risk-management [Revue Risques, Paris - co-author G. Erdmann, 1994].
- Le partage du sort entre assureurs et réassureurs [Revue Risques, Paris, 1993].
- The solidarity and compensation funds for AIDS transfusion victims in France: division of fate between insurer and reinsurer based on a concrete example [Zeitschrift für Versicherungswesen, Hamburg, November 1992].
- Sida, Responsabilité civile et assurance [Revue Risques, Paris, 1990].